

## **Michael D. Robinson**

Department of Economics  
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### **Education**

Ph.D. (Economics), University of Texas at Austin. Dissertation: A Regional Analysis of Male-Female Earnings Differentials. Supervisor: Niles Hansen. May 1987.

B.A. (Economics), Washington University, St. Louis, Missouri. Magna Cum Laude. 1979.

### **Research Interests**

Applied Microeconomics (Labor)  
Applied Econometrics  
Economics of Higher Education

### **Areas of Teaching Interest**

Microeconomic Theory/Principles  
Labor Economics  
Econometrics/Statistics  
Women in the Economy

### **Prizes and Awards**

Meribeth E. Cameron Faculty Prize for Scholarship, 2004

### **Experience**

2000-Present. Professor of Economics, Mount Holyoke College, South Hadley, Massachusetts.

1993-2000. Associate Professor of Economics, Mount Holyoke College, South Hadley, Massachusetts.

1995-1998. Senior Advisor to the President on Enrollment Planning, Mount Holyoke College, South Hadley, Massachusetts.

1988-1992. Assistant Professor of Economics, Mount Holyoke College, South Hadley, Massachusetts.

Spring 1989. Visiting Assistant Professor of Economics, Wesleyan University, Middletown, Connecticut.

1987-1988. Visiting Assistant Professor of Economics, Middlebury College, Middlebury, Vermont.

## **Publications**

### **Refereed Articles**

“Empirical Evidence of the Effects of Marriage on Male and Female Attendance at Sports and Arts.” with Sally Montgomery. (March 2010) *Social Science Quarterly*. Vol. 91, No. 1, pp 99-116.

“Increasing Study Abroad: Participation.” (with Eva Paus) *Frontiers: The Interdisciplinary Journal Study Abroad*, Volume XVII, Fall 2008, pp.33-50.

“Which Countries are Studied Most by Economists? An Examination of the Regional Distribution of Economic Research,” (with James Hartley and Patricia Schneider) *Kyklos*, Vol. 59, Issue 4, Page 611, November 2006.

“Take me out to the Opera: Are Sports and Arts Complements? Evidence from the Performing Arts Research Coalition Data,” (with Sarah S. Montgomery) *International Journal of Arts Management*, Vol. 8, No. 2, Winter 2006 pp 24-37.

“Making the SAT optional in Selective College Admissions: A Case Study,” (with James Monks) *Economics of Education Review*, Volume 24, No. 4, August 2005, pp. 393-405.

“Trade Liberalization and Productivity Growth in Latin American Manufacturing,” (with Nola Reinhardt and Eva Paus). *Journal of Policy Reform*, Volume 6, No. 1, March 2003, pp. 1-15.

“What Becomes of Undergraduate Dance Majors? A Study of the Five College Dance Department Graduates,” (with Sarah S. Montgomery) *Journal of Cultural Economics*, Vol. 27, No. 1, February 2003, pp. 57-71.

“Sociology Research at Liberal Arts Colleges,” (with James Hartley) *American Sociologist*, Vol. 32, No. 3, Fall 2001, pp. 60-72.

- “Geoscience Research at National Liberal Arts Colleges: School Rankings.” (with James Hartley and Steve Dunn), *Journal of Geoscience Education*, Vol. 49, No. 3, May 2001, pp. 267-273.
- “The Returns to Seniority in Academic Labor Markets.” (with James Monks). *Journal of Labor Research*, Vol. 22, No. 2, Spring 2001, pp. 415-427.
- “Economists’ Publication Patterns.” (with James Monks and Jim Hartley) *American Economist*, Vol. 45, No. 1, Spring 2001, pp. 80-85.
- “Gender and Race Earnings Differentials in Academic Labor Markets.” (with James Monks). *Economic Inquiry*, Vol. 38, No. 4, October 2000, pp. 662-672.
- “The Time Allocation and Earnings of Artists.” (with Sarah S. Montgomery) *Industrial Relations*, Vol. 39, No. 3, July 2000, pp. 525-534.
- “Real Wage Performance Under Greater Trade Openness: Lessons from Latin America and Asia.” (with Eva Paus) *Journal of Developing Areas*, Vol. 33, Winter 1999, pp. 269-288.
- “Discrimination in Baseball Hall of Fame Voting: A Test of the Customer Discrimination Hypothesis” (with Arna Desser and James Monks) *Social Science Quarterly*, Vol. 80, No. 3, September 1999.
- “The Educational Attainment of Young Women: Role Model Effects of Female High School Faculty.” (with Lucia A. Nixon ‘91) *Demography*, Vol. 36, No. 2, May 1999, pp. 185-194.
- “Gender Differences in Earnings among Business and Economics Faculty.” (with James Monks) *Economic Letters*, Vol. 63, No. 1, April 1999, pp. 119-125.
- “Psychology Research at Liberal Arts Colleges.” (A. Rene Schmauder and James E. Hartley) *Teaching Psychology*, Vol. 26, No. 2, 1999, pp. 95-101.
- “Economic Research at National Liberal Arts Colleges: School Rankings.” (with James E. Hartley) *Journal of Economic Education*, Volume 28, No. 4, Fall 1997, pp. 337-349.
- “The Implications of Increasing Economic Openness for Real Wages in Developing Countries, 1973-1990.” (with Eva Paus) *World Development*, Vol. 25, No. 4, April 1997, pp. 537-547.
- “Scholars and Mentors: The Effect of Psychology Research on Post-Graduate Attainment.” (with James E. Hartley) *Psychological Reports*, Vol. 79, December 1996, p. 846.

- “Visual Artists in New York: What’s Special about Person and Place?” (with Sarah S. Montgomery) *Journal of Cultural Economics*, Vol. 17, No. 2, December 1993, pp. 17-39.
- “Measuring Discrimination Against Females: Is the 'Non-Discrimination' Wage the Male or the Female Wage?” *American Economist*, Vol. 37, No. 1, Spring 1993, pp. 45-50.
- "Union-Nonunion Compensation Differentials and Industry Structure," (with Albert Ade Okunade and Phanindra V. Wunnava) *Economics Letters*, Vol. 39, 1992, pp. 329-33.
- "Employer Size and Dual Labor Markets," (with James B. Rebitzer) *Review of Economics and Statistics*, Vol. 73, November 1991, pp. 710-715.
- "Sex Discrimination in Non-Wage Compensation: Pension and Health Insurance Participation," *Eastern Economic Journal*, Vol. XVII, No. 3, July-October 1991, pp. 463-468.
- "Heteroskedastic Inefficiency in a Cost Frontier Model: An Application to Nuclear Power Construction Costs," (with Lucia A. Nixon '91) *Economics Letters*, Vol. 36, No. 4, September 1991, pp. 413-417.
- "Plant Size, Tenure, and Discrimination in Internal Labor Markets: Evidence on Sex Differentials," (with Phanindra V. Wunnava) *Economics Letters*, Vol. 36, No. 2, June 1991, pp. 197-208.
- "Applied Bibliometrics: Using Citation Analysis in the Journal Submission Process," *Journal of the American Society for Information Science*, Vol. 42, No. 4, May 1991, pp. 308-310.
- "Union-Nonunion Compensation Differentials Across Plant Sizes: Evidence From CPS 1983," (with Albert Ade Okunade and Phanindra V. Wunnava) *Journal of Small Business*, Vol. 2, 1990, pp. 313-317.
- "Measuring Direct Discrimination in Labor Markets Using a Frontier Approach: Evidence from CPS Female Earnings Data," (with Phanindra V. Wunnava) *Southern Economic Journal*, Vol. 56, No. 1, July 1989, pp. 212-218.
- "A Note on Union/Non-Union Benefits Differentials and Size of Establishment," (with Don Bramley and Phanindra V. Wunnava) *Economics Letters*, Vol. 30, No. 1, 1989, pp. 85-88.
- "A Logit Model of the All-Electric Residence Decision," *Review of Regional Economics and Business*, Vol. 11, No. 2, October 1986, pp. 17-20.

### **Chapters in Books**

"Women's Attendance at Sports Events: An Overview." (with Sarah S. Montgomery) Leeds, E.M. and M.A. Leeds, editors. *Handbook on the Economics of Women's Sports*, London: Edward Elgar, 2013, pp. 21-39.

"Discrimination and Efficiency Wages: Estimates of the Role of Efficiency Wages in Male-Female Wage Differentials," (with Phanindra V. Wunnava) in Cornwall, Richard and Wunnava, Phanindra V. Eds. *New Approaches to Economic and Social Analyses of Discrimination*, New York: Praeger Press, 1991. pp. 55-64.

"Assessing Structural Adjustment Programs: A Summary of Country Experience," (with Robin A. King) in Claudon, Michael and John Weeks, Eds. *Debt Disaster? Banks, Government and Multilaterals Confront the Crisis*. New York: NYU Press. 1989. pp. 103-123.

"Debt Rescheduling: Postponing the Crisis?" (with Robin A. King) in Khosrow Fatemi, Ed. *Issues in International Trade and Finance: A North American Perspective*, New York: Praeger Press. 1988. pp. 72-85.

### **Book Reviews**

Review of *The New Relationship: Human Capital in the American Corporation* (Edited by Margaret M. Blair and Thomas A. Kochan) and *The Human Firm* (by John F. Tomer). *Eastern Economic Journal*, Vol. 27, No. 2, Spring 2001, pp.248-250.

Review of *A Future of Lousy Jobs* (Edited by Gary Burtless) *Eastern Economic Journal*, Vol. 17, No. 4, October-November 1991, pp. 545-547.

### **Conference Proceedings**

"The Determinants of Faculty Salaries in the 1980's: The Impacts of Sex, Rank, Region, and Local Market Conditions," (with Phanindra V. Wunnava) *Journal of the Southwestern Society of Economists: Proceedings*, Volume 15, Number 1, 1988. pp. 337-343.

"Determinants of Participants in Conservation Programs," (with Jeffrey I. Rosenblum) *Demand-Side Management Strategies in Transition*. Cambridge: Synergic Resources Corp. June 1987.

"Impacts of Texas-New Mexico Power's Conservation Information Programs," (with Jeffrey I. Rosenblum and Richard Bachmeier) *Demand-Side Management Strategies in Transition*. Cambridge: Synergic Resources Corp. June 1987.

"Debt Rescheduling: Postponing the Crisis?" (with Robin A. King) in Khosrow Fatemi, Ed. *North American Economies in the 1990s: Proceedings of an International Symposium*. June 1987. pp. 307-321.

"REEPS Appliance Choice Parameter Estimates for Texas," *REEPS User Group Meeting Notes*, Cambridge: Cambridge Systematics, May 1987.

### **Working Papers**

"Plant Size and Dual Labor Markets," (with James B. Rebitzer), NBER Working Paper #3587, January 1991.

## **LECTURES AND PAPERS DELIVERED**

### **Conference Presentations**

"Take me out to the Opera: Are Sports and Arts Complements? Evidence from the Performing Arts Research Coalition Data," (with Sarah S. Montgomery) Northeastern University, Department of Economics Seminar, February, 2006.

"Take me out to the Opera: Are Sports and Arts Complements? Evidence from the Performing Arts Research Coalition Data," (with Sarah S. Montgomery), presented at the 8<sup>th</sup> International Conference on Arts and Cultural Management, HEC Montreal, Montreal, Canada, July 3-6, 2005.

"Experimental Design in Institutional Research: A Folder Reading Experiment at a Selective Liberal Arts College," (with Cate Rowen, Jane Brown, and Diane Anci) Association for Institutional Research, 2005 Forum, San Diego, CA May 29-June 1, 2005.

"Mount Holyoke College's Experience with Option Submission of SAT Scores: An Analysis of the First Four Years," (with Cate Rowen) Association for Institutional Research, 2005 Forum, San Diego, CA May 29-June 1, 2005.

"A Puzzling Gender Income Differential Among Recent College Graduates," presented in the panel Gender Differences in the Labor Market (1), American Economic Association Meetings, Washington, D.C., January 5, 2003 (with James Monks).

- “Making SAT Scores Optional in Selective College Admissions: A Case Study”  
presented at the National Bureau of Economic Research, Education Program Meeting,  
Cambridge, Massachusetts, November 14-15, 2002 (with James Monks).
- “Trade Liberalization and Productivity Growth In Latin American Manufacturing,”  
Western Economic Association International, San Francisco, July 4-8, 2001 (with  
Nola Reinhardt and Eva Paus).
- "The Impact of Trade Liberalization on Productivity Growth," XXIII International  
Congress of the Latin American Studies Association, Washington, D.C., September  
6-8, 2001 (with Nola Reinhardt and Eva Paus).
- “What Becomes of Undergraduate Dance Majors? A Study of the Five College Dance  
Department Graduates” presented at the 11th Biennial Conference of the ACEI,  
Minneapolis, Minnesota, May 2000 (with Sarah Montgomery).
- “Globalization and Labor: The Impact of Direct Foreign Investment on Real Wage  
Developments, 1968-1993,” presented at the XX International Congress of the Latin  
American Studies Association, Chicago, September 24-26, 1998 (with Eva Paus).
- “Increasing Economic Openness and the Impact on Labor,” presentation in the Political  
Economy Seminar at the University of Massachusetts, Dec. 3, 1996 (with Eva Paus).
- “Real Wages and Increasing Openness: Lessons from Asia and Latin America,”  
presented at the Annual Meetings of the Eastern Economic Association, Boston, MA,  
March 15-17, 1995 (with Eva Paus).
- “The Impact of Economic Openness on Labor: A Comparative Analysis of Latin  
America and Asia, 1973-1990,” paper presented at the XIX International Congress of  
the Latin American Studies Association, Washington, DC, September 28-30, 1995  
(with Eva Paus).
- “Macro and Micro Simulations of a Small Liberal Arts College,” presented at the Fourth  
Annual Conference of the Williams Project on the Economics of Higher Education,  
August 1994.
- ”The Earnings of Male and Female Artists,” (with Lucia A. Nixon) Presented at the  
Eastern Economics Association Meetings, New York, March 1992.
- “Who’s Publishing? A Look at Recent Authors in Economics,” Presented at the Eastern  
Economics Association Meetings, New York, March, 1992.
- “Regional Differences in Labor Market Structure,” Southern Economic Association  
Meetings, Nashville, TN, November, 1991.

"The Minimum Wage Poverty Parabola and Some Evidence," Association for Evolutionary Economics, Session on Poverty: Problems and Programs in the 1990's, Washington, D.C., December 30, 1990.

"New York Artists: What's Special about Person and Place?" (with Sarah S. Montgomery). 16th Annual Conference on Social Theory, Politics and the Arts, New York, New York, October 11-13, 1990.

"Discrimination and Efficiency Wages: Estimates of the Role of Efficiency Wages in Male-Female Wage Differentials," (with Phanindra V. Wunnava). Eleventh Annual Middlebury Conference on Economic Issues, New Approaches to the Analysis of Discrimination, April 6-8, 1989, Middlebury, Vermont. A revised version at the Southern Economic Association Meetings, Nov. 18-20, 1989.

"Is Discrimination for Males or Against Females." The University of Massachusetts Applied Economics Workshop, Nov. 2, 1989.

"Efficiency Wages and Salaried Workers Wage Premiums." Eastern Economic Association Meetings, March 3-5, 1989.

"Measuring Union and Nonunion Wage Differentials in a World with Wages and Benefits." (with Phanindra V. Wunnava), Eastern Economic Association Meetings, March 3-5, 1989.

"Plant Size, Tenure, and Discrimination in Internal Markets: Evidence on Race and Sex Differentials." (with Phanindra V. Wunnava), Southwestern Society of Economists, March 8-11, 1989.

"The Economic Impacts of International Debt Rescheduling." (with Robin A. King), Eastern Economics Association Meetings, March 10-12, 1988.

"Measuring Discrimination as Discounts to Stochastic Earnings Frontiers," (with Phanindra V. Wunnava), Eastern Economics Association Meetings, March 10-12, 1988.

"Conditional Demand Estimates of Appliance Electricity Consumption in the Southwest U.S." (with Richard Bachmeier), Southwestern Society of Economists, March 3-5, 1988.

"Debt Rescheduling: Postponing the Crisis?" (with Robin A. King), Institute of Latin American Studies, Student Association Conference, Austin, Texas, April 2-4, 1987.

### **Talks and Lectures**

"Economics of Gender Discrimination," Admissions Master Class, November 1999.

"Measuring Discrimination," presented to the Preview Parents, April, 1998.



"Measuring Discrimination," presented to the Alumni College, April, 1990.

"Measuring Discrimination," presented in Robert Robertson's Human Resource Economics course, Mount Holyoke College, Feb. 14, 1989.

"Statistical Analysis of Discrimination," presented in Janice Gifford's Statistics course, Mount Holyoke College, April, 24, 1989.

## **Media:**

### **Newspaper Interviews**

Hagenbaugh, Barbara. "More men just say no to working." USA Today. February 22, 2002.

Wendel, Tim. "Is Hall of Fame Voting Stacked Against Latin Players?" USA Today Baseball Weekly, July 30-August 5, 1997.

Tim Sullivan. Op-Editorial. The Cincinnati Inquirer. Thursday July 31, 1997.

### **Radio Appearances**

Interviewed with James Monks and Arna Desser by Bob Paquette of WFCR about discrimination in Hall of Fame Voting, April 7, 1997.

### **Television Appearances**

Guest on New England Cable News discussing financial aid at Mount Holyoke and other colleges, April, 1997.

Interviewed with James Monks by Lydia Kubiak of WGGB, Springfield, Ma. about the earnings of women in the U.S. September, 1997.

### **Editorials**

Confessions of a Trader. Mount Holyoke News. Thursday, December 9, 1999.

## **PROFESSIONAL ORGANIZATIONS AND ACTIVITIES**

### **Activities**

Articles reviewed for: *Southern Economic Journal*, *American Economist*, *Review of Economics and Statistics*, *Social Science Quarterly*, *World Development*, *Journal of Sports Economics*, *Economics of Education Review*(2010), *Review of Political Economy*, *Journal of Cultural Economics*, *International Journal of Trade and Economic Development* (2013).

Introductory Text reviewed for MacMillan. Intermediate Microeconomics Text, Econometrics Text and Women in the Economy Text reviewed for Addison-Wesley. Introductory Text for Ashford College.

Tenure review for Ursinus College.

### **Organizations**

Member, American Economic Association, Eastern Economic Association.

### **Mount Holyoke Committee Service**

Advisory Committee on Tenure and Reappointment (2003-2005), Admissions Committee, Fellowship Committee, LITS Advisory Committee, College Strategic Planning Committee, Academic Priorities Committee